BACKGROUND

1. The City of Ocala requires a vendor to provide Alcatel Lucent hardware and software as described herein and in **Exhibit B – Price Proposal**.

2. The City's main core Alcatel network/internal switches and associated equipment are nearing the end of life and require a network refresh. The purchase of network/internal switches and associated equipment will ensure system reliability as well as redundancy in the Ocala fiber network. The hardware and software will be deployed throughout the network to accommodate future growth and increased network bandwidth needs.

3. Bidder must have a location in Florida and be authorized to sell Alcatel-Lucent Enterprise equipment.

4. Bidder must be a current ALE ACFE LAN Certified Engineer.

WARRANTY

1. All switches must have a lifetime warranty. This is a break/fix warranty. If a device breaks, the City will send it to the vendor for a replacement. The City expects the replacement in 48 hours or less.

2. Vendor must provide complete manufacturers' warranties to the City of Ocala Project Manager before payment will be authorized.

CONTRACT TERM

1. **Term:** The resulting contract will be for an initial term of **two (2) years**.

2. **Escalation/De-Escalation:** Either party may request a price adjustment based on tariff increases or decreases. Price adjustments must be requested and agreed upon in writing by both parties. Requests for price adjustments shall include tariff information/justification.

INVOICING

1. All original invoices will be sent to William Hughes, Project Manager, Ocala Fiber Network, 3001 NE 21st Street, Ocala, FL 34470, whughes@ocalafl.org.

2. Vendor will invoice once a month.

PRICING AND AWARD

1. Bidder must upload a completed Price Proposal with their response.

2. The quantities in the Price Proposal are estimated based on past annual usage and should not be construed as guaranteed minimums.

3. Price Proposal will be received on a unit price basis.

4. The City reserves the right to award to a single vendor based on the lowest total bid amount (or) to award to multiple vendors based on the lowest price per item in the best interest of the City.